

ANNUAL REPORT 2022



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2022 Audited Financial Reports (Enclosed)

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ABOUT US



Chicken Farmers of Saskatchewan (CFS) is a farmer-run, non-profit organization representing 70 certified producers who raise broiler chickens in Saskatchewan.

CFS works with Chicken Farmers of Canada to ensure that the supply of chicken being produced meets the needs of consumers, and that our chicken farms meet specific national animal care and food safety requirements under the National Raised by a Canadian Farmer Program. Together, our farmers work to provide fresh, safe, quality chicken for Canadians.

The Chicken Farmers of Saskatchewan Board of Directors seats five producer members who are elected by their peers. It is the responsibility of the Board to set policies, allocation recommendations, and negotiate a minimum live price with industry partners. Directors are eligible to serve up to nine years consecutively, (three - three year terms) and must stand down for a minimum of one year before they can become eligible for election again. The directors serve various roles on the board including representation at the national agency, Chicken Farmers of Canada (CFC).

The CFS board office has 4 employees and is located in Saskatoon.

Our Desired Future

- *Chicken continues to be the #1 protein of choice by consumers*
- *Consumers continue to have trust and confidence in the chicken we grow*
- *A healthy and competitive processing industry in Saskatchewan*
- *Strong and viable family farms*
- *Provincial legislation that encourages new/expansion of poultry barns/operation*
- *The Raised by a Canadian Farmer brand that is promoted and recognized in Saskatchewan*
- *Effective Supply Management implementation in Canada with full provincial and federal government support*
- *Growth in production of safe, healthy chicken*
- *Grower friendly relationships with the Saskatchewan Chicken board*
- *Farmers readily committed to and implementing science-based Animal Care & OFF SP programs*
- *Strong relationships with stakeholders*



MESSAGE FROM CFS CHAIR, HENRY VAN EE

Well, another year under our belt. It was with deep regret for the CFS Board to accept the resignation of our Executive Director Graham Snell, who chose a new opportunity as President of Merit Contractors Association in Saskatchewan. He let us know that he really enjoyed working at CFS but saw the move as a once in a lifetime opportunity and we wish him all the best in his new responsibilities.

The CFS Board was then tasked with the responsibility of finding a suitable replacement. After a bit of brainstorming and reflection the board decided to launch a new search. We contacted some individuals within the industry to see if there was some interest. Low and behold there were some good candidates close to the industry. Our newest hire Michael Kautzman joined CFS on January 1st as Executive Director and has shown to be a remarkably gifted individual to our organization and we look forward to working with him for many years to come.

I would like to thank Kim Hill for stepping in for the time being to hold down the fort in the interim, much was asked of her time and gifts. Thank you, Kim.

Planning for the future will be a high priority for CFS so a Strategic Planning session will take place on March 13, 14 & 15 facilitated by Ralph Kikkert from Strive! The current Board, new board members and staff will be present to develop a new updated plan.

It seems like a long time, but 9 years seem to move right along. Both Wally Sloboshan and I have completed our third 3-year terms and could not be re-elected. Thank you, Wally, for devoting many hours and years on the board and as our representative on the pricing committee. Ben Middleton was recently nominated for a three-year term, and he has been acclaimed. Since there were 2 board vacancies, the new Board will have to decide on how to proceed with the remaining vacant position.

Well, I hate to sound like a broken record but many of the issues affecting our industry seem to have a fairly long-life span from year to year (long term pricing, feed cost, AI, IBH, ILT, chick supply or lack of, allocation, export markets, catching, transfer of care, Covid and the list goes on). We very rarely are short of things to discuss at the board level. All these items deeply affect all our agriculture sector; processors, hatcheries, and growers alike, so it hasn't exactly been smooth sailing for a while. One thing from my perspective that seems to shine is our resilience in the face of adversity for all involved. Good job everyone.

I'm looking forward to getting together at the Poultry Conference and to compare notes so that we can all work together to protect and build on our industry as a whole for future generations.

Henry Van Ee





Top row: CFS Board of Directors: L to R : Wally Sloboshan, Tiffany Martinka , Henry Van Ee (Chair) , Nick Langelaar (CFS Vice Chair & CFC Director), George Hofer (CFC Alternate)

Bottom row: CFS Staff L to R : Frank Cuevas (Producer Programs Manager), Graham Snell (Executive Director), Kim Hill (Operations Manager), Erin Broda (Production Manager).

Chicken Farmers of Saskatchewan Board of Directors and Staff

OUR VISION

*A profitable
and sustainable Saskatchewan chicken industry for our farmers
and stakeholders.*

OUR MISSION

*To grow the
Saskatchewan chicken industry by working with our partners and
providing safe, high quality chicken to Canadians.*

2022

70 licensed producers

73 farms

65,520,771 KGS

29,028,433 BIRDS

MESSAGE FROM CFC DIRECTOR, NICK LANGELAAR

It seems every year that our chicken industry can be summarized with a word or a short phrase. Sometimes multiple years can have the same title like covid for 2020 and 2021. 2022 however can be summarized as A.I. 2.0. A.I. 1.0 occurred in 2004 with the big outbreak in B.C. and even Saskatchewan had a single farm breakout in 2007. However nothing compares with 2022!



Not only has the virus mutated but it keeps infecting flocks of all kinds across all of Canada all year long. We never saw migrating birds sick with avian influenza drop from the sky like last year which in turn infected other animals that live here all year long. In Saskatchewan, the turkey and hatching egg industries were most affected. Only 3 broiler breeder farms were able to supply the Sofina and Prairie Pride hatcheries. The rest had to depopulate. Not only did this put a serious dent in supply numbers but in the quality as well. In spite of this situation, the hatching egg board and the hatcheries have done a remarkable job sourcing eggs from all over Canada and the U.S.

I wish I could tell you that the worst is behind us but that statement would be premature. Our world of disease treatment and prevention may have changed forever. We do need to be diligent with our on farm practices to minimize risks as more permanent solutions are being explored. We may well have to live with A.I. 2.0 awhile longer. I'm sure you'll hear more about this today.

With the restaurant and service industries fully reopening post covid across the country in 2022, the demand for chicken increased but our ability to fill that market place was challenged. There were several cycles (A175-177) when our national underproduction was a concern because of chick supply issues.

2022 also saw inflationary input costs and prices. Feed, chick and live prices, utilities, and all the other costs were at all time highs. If you are heating your barns with a fossil fuel be it coal, natural gas or propane, the carbon tax portion just grows exponentially every year. There is a private members bill in progress in the House of Commons to eliminate the carbon tax for grain drying and the heating and cooling of barns that are used in the production of food. If there is no election before 2025, there is a reasonable chance this bill might succeed.

Chile also ratified the CPTPP trade agreement in 2022 and that means more chicken imports will come into Canada this year. As a result of this agreement, broiler chicken farmers can apply for grants to be used for farm upgrades and improved efficiencies on a 70/30 cost basis with the federal government. If you haven't registered for this, it is important that you do so. The amount your farm qualifies for is based on your quota holdings and you have about 8 years left to invest it. It's also important that you are patient in receiving the funds because applications are processed on government timelines.

A more disturbing trade agreement occurred in 2022 when our federal government at a very high level, agreed to allow chicken products from the Ukraine to enter Canada duty free for 1 year, as a support gesture for their war effort there. And it wasn't limited to chicken only. This agreement is due to expire in June 2023. Although this was done without any prior consultation with industry, there are ongoing discussions to pressure the federal government not to extend this agreement beyond this coming June.

CFC directors and staff spent much effort redrafting a new strategic plan in 2022. You will hear more about this today as well.

In spite of the many many challenges and difficult situations our industry found itself this past year and must continue to face in the future, chicken is still the number one protein in Canada and we believe there are opportunities to expand on that position as well.

Nick Langelaar



STRATEGIC PRIORITIES

01 PRICING

To receive a fair and defensible return on cost of production.

02 CONSUMER TRUST

To continue to build consumer confidence that our chicken is a safe, nutritious food and that chicken farmers raise chickens in a caring and stewardly manner.

03 NATIONAL ALIGNMENT

To recognize CFC/National programs and work to ensure alignment with CFC and other provinces on national issues including OFF SP, Animal Care and RBCF programs.

04 A STRONG, COMPETITIVE VALUE CHAIN

To encourage a healthy, competitive value chain for Saskatchewan Chicken Farmers.

05 FARMER SERVICES

To support farmers to be successful with their farm operations.

06 STAFF AND BOARD DEVELOPMENT

To continue to develop CFS staff and directors.

As CFS continues to move forward, it is important to recognize some of the success and achievements from the past:

- Expansion of quota
- New Entrants
- Healthy industry/organization
- Board office support of growers
- Density on a whole farm basis
- Three SK licensed processors
- Working relationship with SK Agri-Food Council

CHICKEN FARMERS OF SASKATCHEWAN 55TH ANNUAL GENERAL MEETING MINUTES

CFS 55th Annual General Meeting Minutes #5127 Delta Marriot, Saskatoon, SK March 10th, 2022 – 8:30 am to 3:00pm

1.) Call to Order, Welcome and Introductions

8:35am - Meeting called to order by Chair, Henry Van Ee welcomed attendees, guests, and delegates attending the conference from other provinces and the executives in attendance from CFC. Introduces Board of Directors and Executive Director, Graham Snell.

Speaks briefly on history and hopes for future of industry.

#5143

Approval of agenda

Motion to approve and 55th Annual General Meeting

Motion by Ken Schwarzle

Second by George D Hofer (Miner Creek)

Carried

5144

Approval of 54th Annual Meeting Minutes

Motion to approve Minutes of the 54th Annual Meeting

Moved by George Hofer (Arm River)

Second by Sam Morrison

Carried

2.) Chair's Report – Henry Van Ee

Henry Van Ee speaks of challenges over the last year and what we must be grateful for in these times as we live in a free, democratic country. Speaks of inflation

3.) Elections Results – Henry Van Ee

Ben Middleton will be stepping down and Tiffany Martinka will be our new board member.

4.) SK Director - Nick Langelaar

Speaks of supply industry and the challenges of supply and demand.

5.) CFC Executive Director - Michael Laliberte

Speaks of changing our plan from a 5 to 3-year plan. Over the next few months CFC will present new plan. Goes over the confusion out there about plant-based meats. Comments on activists coming back to light and increasing biosecurity protocols.

CHICKEN FARMERS OF SASKATCHEWAN 55TH ANNUAL GENERAL MEETING MINUTES

6.) CFC Director - Nick Langelaar

Announces that Bennoit Fontaine will not be seeking another term as chair. In two weeks at the next meeting a new chair will be announced. In his place we have the first vice chairman from Nova Scotia, Nick DeGraff.

7.) CFC Vice Chair - Nick DeGraff

Spoke about continuing to tell the story of chicken farming. Encourages everyone to apply to government programs that are available. Boasts about the chicken industry reducing its carbon footprint and our well-known brand, "Raised by a Canadian chicken farmer".

Q and A about government funding

Break - 9:30-10:00am

8.) University of Saskatchewan - Poultry Extension Report

Tennille Knezack, Tyra Dickson, Nikki Storbakken

Tennille presents the Poultry Extension Report and explains it is 100% funded. Their list of activities and how their time is spent is all recorded on the Outlook program. Explains most of their time is spent visiting farms.

Dr. Tyra speaks on Bird Health report

Top 2 diseases outlined causing highest mortality. Covid 19 protocols are still in place at U of S. Proper labeling is important.

Top 2 diseases in 2021:

1.) IBH being one of the biggest at 35% of broiler cases submitted. This has increased since 2020. This is a virus so no treatment, just prevention. Points out how important it is to bring in birds for analysis so it can be tracked. The most important way to control this is proper cleaning.

2.) Yolk Sac Infection – They can happen from eggshell contamination, bacterial movement. A lot of times it is hard to prove where it originated. Good barn conditions are paramount to prevention. This is very doable. Infections like E. coli have decreased by 50% - common in all of poultry and broiler chickens. E. coli is common secondary infection.

Notable diagnoses causing mortality in 2021 were noted.

Spoke about ILT – more common in BC right now. Importance of proper cleaning and disinfecting as this is the most effective way of preventing disease. This is a good reason to increase biosecurity protocols. Vaccinations are being considered. Very contagious. Respiratory disease.

HPAI is a disease that does effect humans. A commercial flock in Nova Scotia was affected by this. It could affect industry. Important because it can affect humans.

There were questions about fly zone.

CHICKEN FARMERS OF SASKATCHEWAN 55TH ANNUAL GENERAL MEETING MINUTES

9.) Graham Snell, Chicken Farmers of Saskatchewan

Introduces himself with a brief history and introduction of his staff. Speaks on recent history, He shares that Zoom will be phased out. The board meetings will resume in person.

Speaks of Ben Middleton finishing his term and how everyone will miss him, goes on to introduce the new member of the board, Tiffany Martinka.

Speaks of wanting to increase public knowledge of chickens. Marketing has increased and will continue to do so. Speaks of OFFSP, Market Review of Chicken doing better than 2020 and almost as good 2019.

The Farmers are who are making it happen. Thanks everyone for the work that they have done.

10.) Patrick Keet, SCIDF Committee

Introduces the SCIDF committee. There has only been one new proposal this year.

Final project – Dr. Gomis project is ongoing. Going to get a list of these published on the website.

Some of the promotions we are involved in: STARS, Farm and Food Care. Kim on the board works on education videos being circulated and the food bank.

Notes, not a lot has changed. Wants to look at new uses for the fund. Talked about hatchery improvements. They are open to suggestions.

2021 Financials Report

11.) Mark Debusschere, CPA, CA, CAFM from McClelland Debusschere

Presented the audited financials. There is a clean audit opinion. No issues have been noted. Balance sheet of operations. Things are doing well from an operational standpoint.

Question – “Where is the dividend income number coming from?”

Answer – “Dividend interest, selling off, and investing.”

12.) SCIDF Financial update- Todd McLay

Todd McLay presents the Precedence Gravitass report on the investment fund 2021. It was a good year for market. Switch to commodities. Less than 7% equity exposure. Happy overall. Continue to have real-estate.

#5145

Motion to accept the 2021 CFS & SCIDF Financials

Moved by George Hofer (Arm River)
Second by George D Hofer (Miner Creek)
Carried

CHICKEN FARMERS OF SASKATCHEWAN 55TH ANNUAL GENERAL MEETING MINUTES

Henry presented budget for information purposes.

13.) New Version of the OFFSP Manual

This represents final update to OFFSP Manual Cleaning procedure updated.

14.) Tammy Beauregard, STARS Presentation

Graham presents cheque for \$45,000.

11:40am – grace by Bill Zacharias

11:45pm-1:15pm – Lunch

15.) Guest Speaker Brian Douglas, Farm Products Council of Canada

Government standards are followed. Mandates, different experience. Regulatory stats. Council and CPEPC agreed quota allocation etc. appreciates provincial commodity boards. Council has been meeting virtually about issues affecting everyone. Council turned 50 this year.

Dr. Susantha Gomis – There was general discussion. Slideshow explains each disease in greater detail.

Dr. Wolfgang Koster – General discussion about glowing bacteria.

There was Q and A about his research.

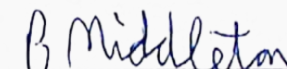
16.) Producer only meeting

#5147 Motion to adjourn the meeting

**Moved by George Hofer (Arm River)
Carried**



Henry Van Ee, Chair



Ben Middleton, Vice Chair

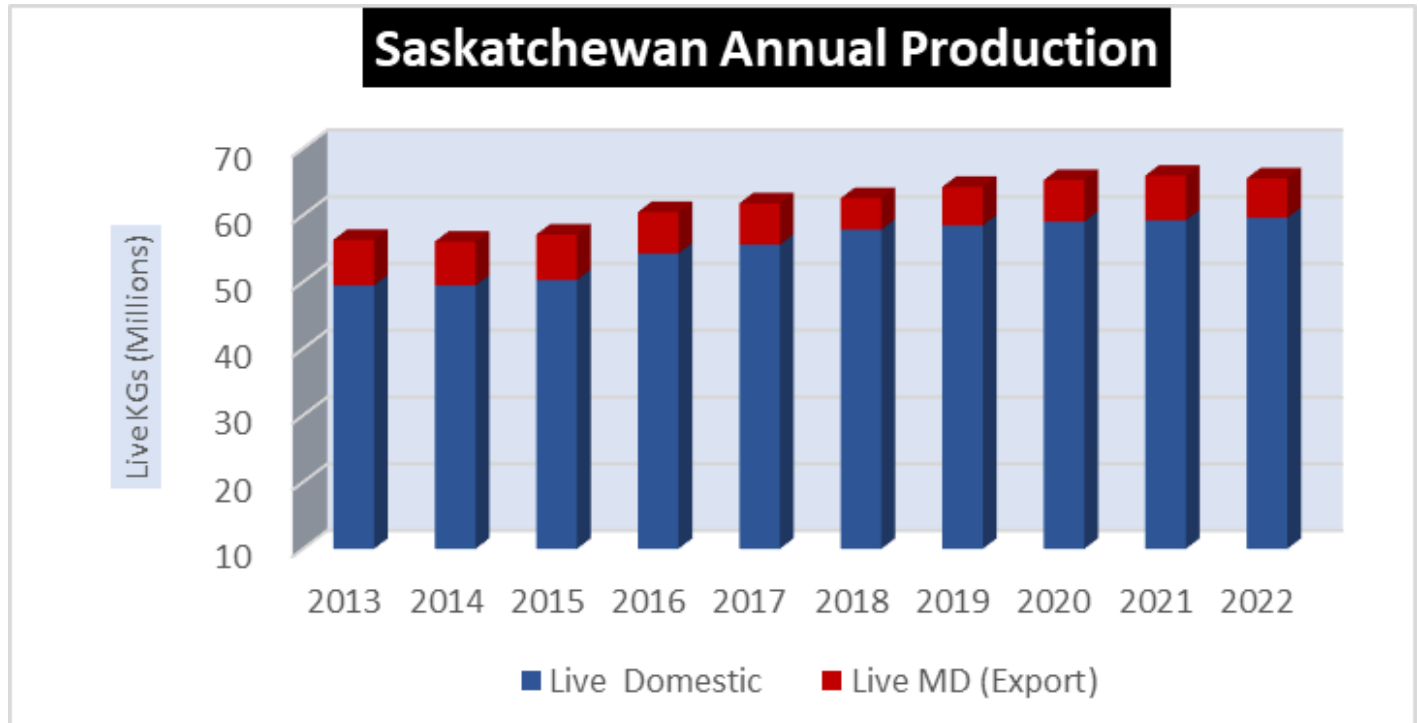
MARKET REVIEW

2022



2022 MARKET REVIEW

PRODUCTION OVERVIEW



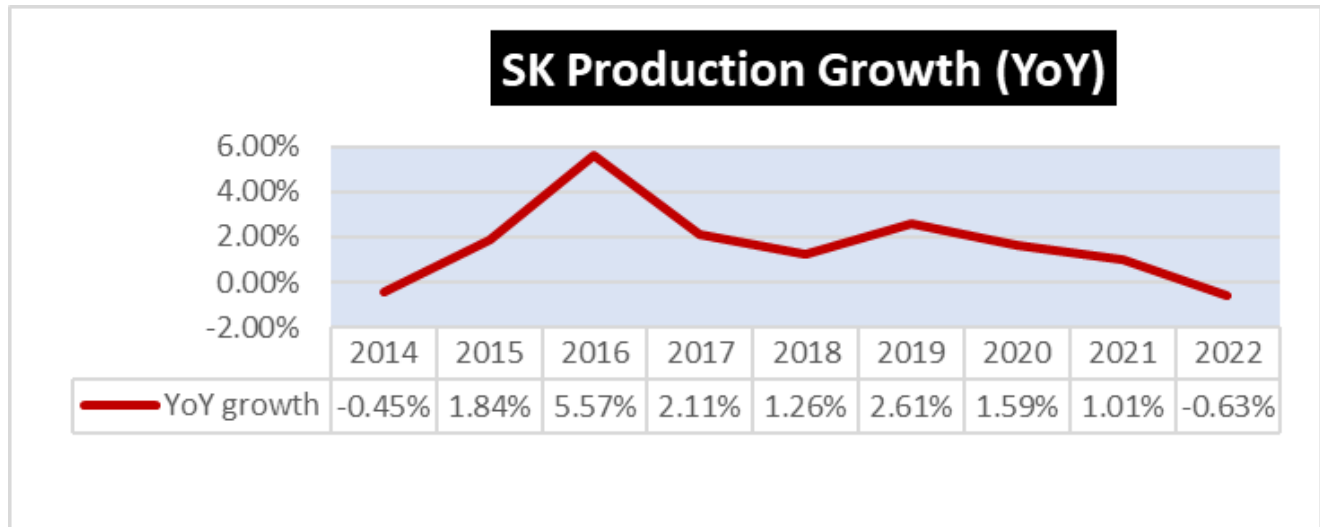
Saskatchewan's domestic production in 2022 is approximate 59.6 million live kilograms, an increase of 0.65% or approximately 390 thousand Kgs from 2021's domestic production while Market Development (Export) production approximate 5.9 million live kgs, decrease of 14% approximately 800 thousand Kgs from 2021's export production.

Saskatchewan's total production in 2022, which includes domestic and market development, is estimated 65.5 million live kilograms, decrease of approximately 400 thousand live kilograms or 0.63% from 2021 production.

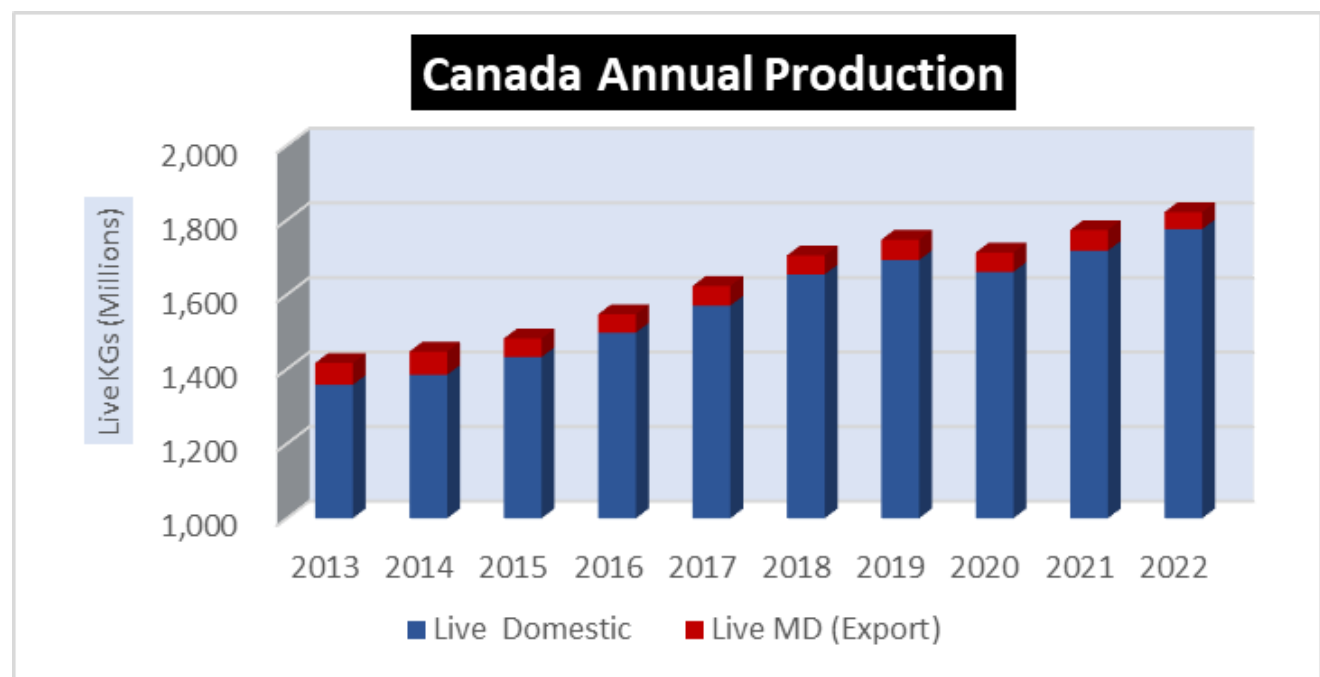
Decrease in production is a probable result from Avian Influenza and alleging shortage of eggs. Market development represented 9% of Saskatchewan's total production in 2022 vs 10.2% in 2021.

2022 MARKET REVIEW

PRODUCTION OVERVIEW



In the last 10 years, Saskatchewan average year over year growth is 1.66%. An increase in production of 9.2 million kgs in 10 years.



Canada's total production in 2022, which includes domestic, market development and specialty, approximated 1.834 million, an increase of approximate 47.3 million live kilograms or 2.58% from 2021 production.

2022 MARKET REVIEW

ALLOCATION AND UTILIZATION

2022 Saskatchewan Quota Allocation			
Cycle	Range of Days	Allocation of Base Quota	Base Price per Kilogram
A-173	Nov 21, 2021 to Jan 15, 2022	98.20%	\$ 1.9769
A-174	Jan 16, 2022 to March 12, 2022	100.40%	\$ 1.9796
A-175	March 13, 2022 to May 7, 2022	99.50%	\$ 2.0449
A-176	May 8, 2022 to July 2, 2022	99.06%	\$ 2.1067
A-177	July 3, 2022 to Aug 27, 2022	103.39%	\$ 2.1955
A-178	Aug 28, 2022 to Oct 22, 2022	107.77%	\$ 2.2613
A-179	Oct 23, 2022 to Dec 17, 2022	104.06%	\$ 2.2134

2022 Saskatchewan Quota Utilization			
Cycle	Allocation (kgs live)	Production (kgs live)	Utilization
A-173	9,882,223	10,204,909	103.30%
A-174	10,063,774	10,023,037	99.6%
A-175	9,906,265	9,797,387	98.9%
A-176	10,336,631	9,806,844	94.9%
A-177	10,413,808	10,297,951	98.9%
A-178	10,469,020	10,190,535	97.3%
A-179	10,342,304	10,256,901	99.2%

Average utilization
98.9%

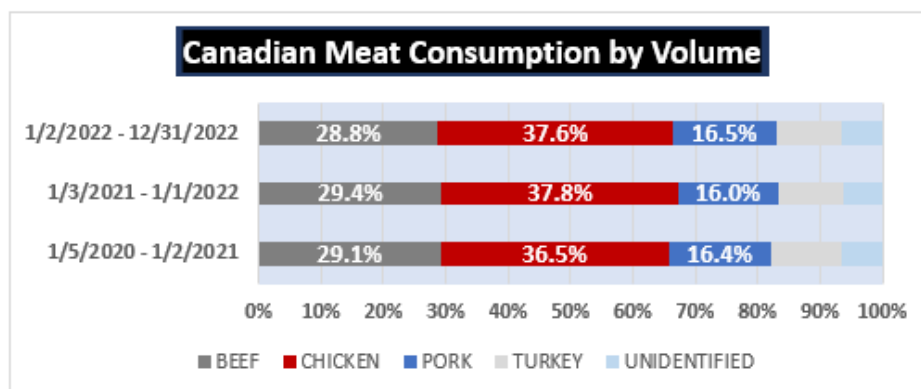
2022 Canada Quota Utilization			
Cycle	Allocation (kgs live)	Production (kgs live)	Utilization
A-173	270,533,640	272,379,225	100.70%
A-174	279,652,112	283,800,403	101.5%
A-175	283,308,607	277,291,432	97.9%
A-176	292,335,481	278,562,875	95.3%
A-177	290,632,122	283,923,433	97.7%
A-178	288,538,746	286,193,075	99.2%
A-179	290,341,457	289,525,722	99.7%

Average utilization
98.9%

Targeting for 100% utilization will remain a significant priority of Chicken Farmers of Saskatchewan.

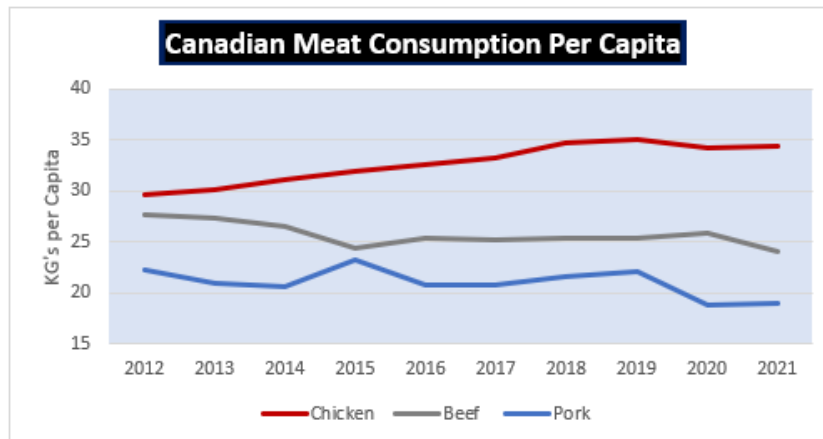
2022 MARKET REVIEW

CANADIAN MEAT PROTEIN



In 2022, chicken stayed as the market leader and most in demand protein in Canada at 37.6% market share by volume compared to other meats.

According to the CFC national consumption and shopping research summary in June 2022, weekly chicken meals are highest among those aged 16 – 29 years, however it said that these groups also over index on all protein meals with consumption on plant proteins having a significant impact on chicken consumption.



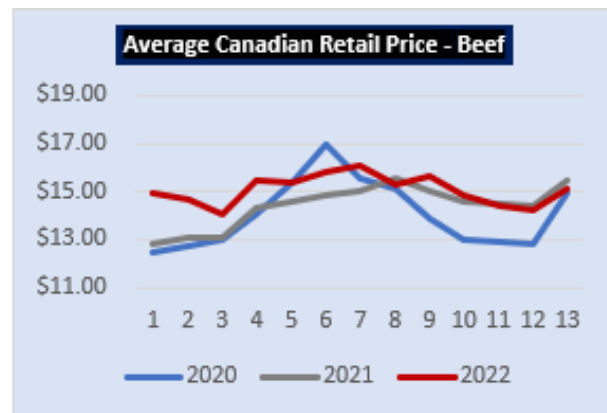
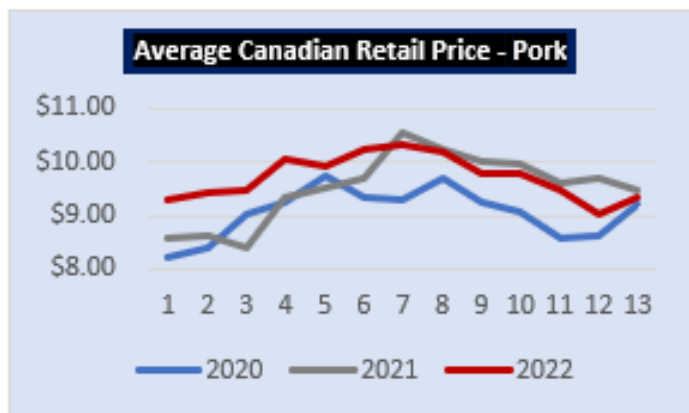
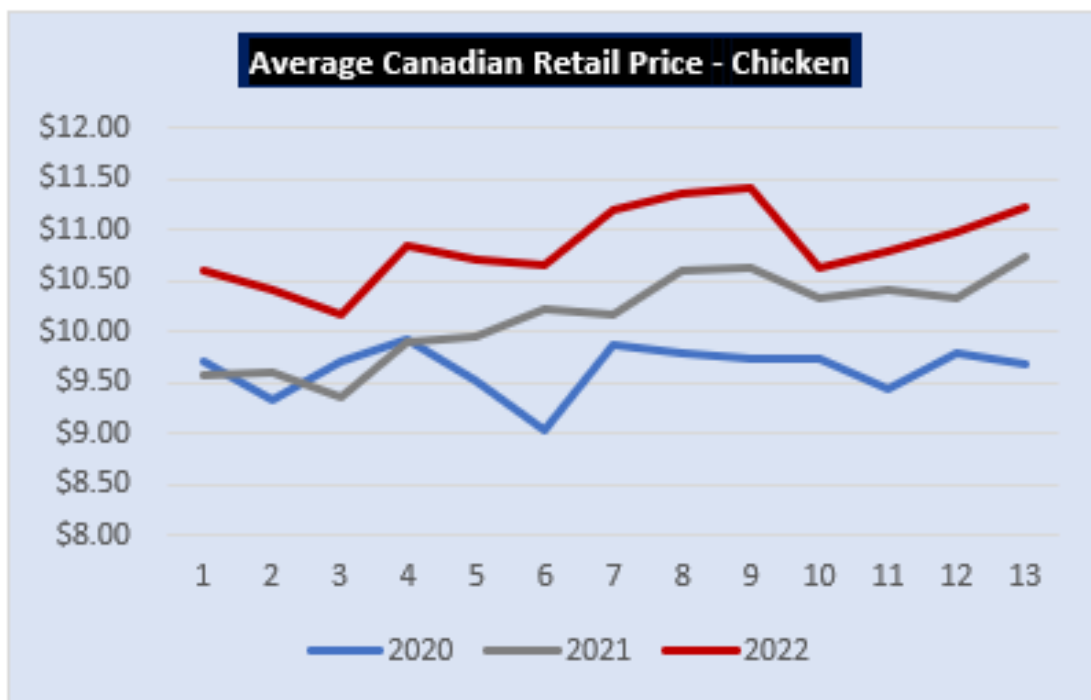
2021 Per capita consumption of chicken in Canada is 34.5 kg followed by beef at 24.1 kg and pork by 19 kg. Chicken consumption has risen by almost 5 Kgs per capita since 2012.

Over the past years, chicken consumption is constantly increasing except for year 2020 as believed is due to pandemic resulting consumers shifted to beef cuts recreating dining experience and chicken is slightly recovering to go back up in 2021.

*Per capita consumption (availability) for 2022 will not be assessed until later in 2023.

2022 MARKET REVIEW

AVERAGE CANADIAN RETAIL PRICE



The 2022 average retail price for chicken increased by \$0.71/kg, or 9.23%, beef increased \$0.69/kg 6.54%; and pork increased \$0.25/kg, or 10.31% from 2021.

Inflation and/or cost of living is having a large impact on canadian purchasing behaviour. On average chicken purchasing appears to be less negatively impacted by price rises.

Source: all referenced data contained herein was sourced from the Grower Program, My CFC, 2022-12-31 Nielsen Market Tracker, CFC national consumption and shopping research, Agriculture Canada and statistics Canada.

SASKATCHEWAN CANADA CHICKEN FARMERS

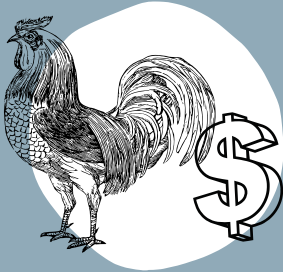


Saskatchewan's population reached 1,205,119 as of October 1, 2022. Saskatchewan's population increased by 22,135 over the past year representing a growth of 1.9%.

From Oct 2012, an increase of almost 11% in population growth.

ECONOMIC CONTRIBUTION

In 2021, Saskatchewan Chicken Farmers Contributed a total of 4,914 in job employment.

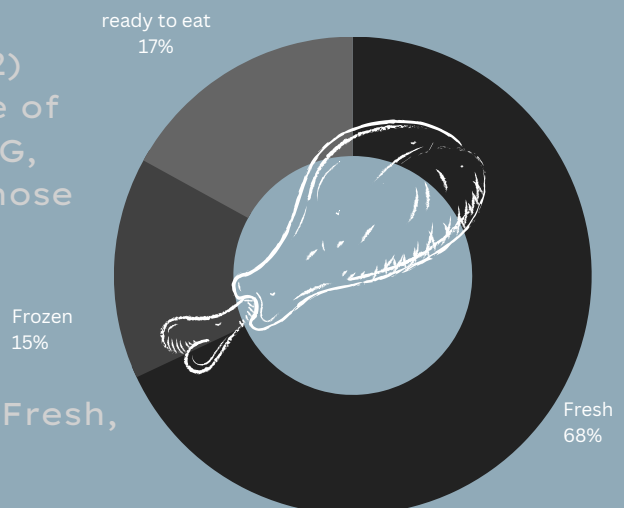


In Saskatchewan,
471 million contributions to GDP.
94 million in tax revenue.
126 million in farm cash receipt.

CONSUMER SHOPPING BEHAVIOUR

According to CFC research (June 2022) Canadian residents spend an average of \$146 on MONTHLY CHICKEN SHOPPING, with monthly spend highest among those AGED 16-29 (\$191 / +31%), VISIBLE MINORITIES (\$185 / +27%), and PARENTS (\$169 / +16%).

Share of chicken cut categories: 68% Fresh, 15% Frozen and 17% ready to eat.



SCIDF

2022 ANNUAL REPORT





THE FUND


Saskatchewan Chicken Industry Development Fund (SCIDF) was created in 1999. The purpose of the fund is to develop the chicken industry through research, development, and promotion. SCIDF is run by a separate committee of Chicken Farmers of Saskatchewan (CFS) members who determine where and to whom the funds should be allocated. To date the SCIDF committee has helped fund over 30 research projects, many of which are housed at the University of Saskatchewan. SCIDF also donated to various non-profit organizations throughout our province.

THE COMMITTEE

The SCIDF fund is managed and operated by a jointly elected and appointed sub-committee under CFS. The following were it's 2022 Committee members: **Patrick Keet (Chair), Rudy Martinka (Vice-Chair), Tyler Keet, Henry Van Ee (CFS Board Representative), and Glenn O'Hara (AAFC representative).**

The past year SCIDF provided total funding in the amount of \$379,362. This amount included \$86,875 towards research projects, \$130,652 to Poultry Extension and \$161,835 towards promotions, sponsorship, scholarships.

The Chicken Farmers of Saskatchewan continues to be a national leader in advancing poultry research and development in Canada.



LEADERS IN RESEARCH

SCIDF plays an important role in poultry research.

The following projects were finalized in 2022:

DR. DAR

"In ovo and post hatch characterization of a repertoire of non-antibiotics alternatives to antibiotics for control of bacterial infections in chickens"

- \$60,000 total funding

DR. KOESTER

"Glowing bacteria to monitor and control salmonella in poultry"

- \$20,000 total funding

DR. GOMIS

"Control of necrotic enteritis in the broiler chicken industry in Saskatchewan"

- \$120,000 total funding

REVIEW OF SCIDF RESEARCH PROJECTS 2022

Research Projects Continuing in 2023*

Dr. Dar - "In ovo and post hatch characterization of a repertoire of non-antibiotics alternatives to antibiotics for control of bacterial infections in chickens"
\$60,000.00 over 3 years.

Dr. Gomis - "Novel metabolics-based rapid disease diagnostic kit development for broiler chickens"
\$127,000 over 4 years.

Dr. White - "Use of emerging technology to detect and predict antimicrobial resistance in the Saskatchewan food supply"
\$36,000 over 3 years.

Dr. Sharif - "Towards control of avian influenza virus transmission"
\$45,000 over 3 years.

*See financial report for payment commitments for future years.

REVIEW OF SCIDF PROMOTIONS AND COMMITMENTS 2022 - 2023

2022

Farm and Food Care SK - \$20,000

FFC SK Farm to Fork Tour and Meals from the F - \$15,000

Ag in the Classroom - \$25,000

U of S Ag Bio Scholarships - \$4,000

U of S WCVN Scholarships - \$2,000

Food Bank Regina - \$5000

Food Bank Saskatoon - \$10,00

Jim Pattison Children's Hospital Foundation - \$17,000

Radiothon Children's Hospital - \$5,000

STARS - 50/50 Sponsorship in Agribition - \$5,000

STARS Foundation - \$15,000

Ag Student's Association - \$1,000

Spark Event Collective - \$1,000

Team Flasch - Curling Team - \$7,500



Our farmers
care about
what you eat...



2023

Farm and Food Care SK - \$20,000

Ag in the Classroom - \$25,000

U of S Ag Bio Scholarships - \$4,000

U of S WCVN Scholarships - \$2,000

STARS Foundation - \$10,000

STARS Radiothon - \$5,000

FRESH, LOCAL, GIVING BACK: SASKATCHEWAN CHICKEN FARMERS TAKING THE LEAD

In 2022, the U of S Agros raised \$88,142.69 for Telemiracle with their Bedpush fundraiser, the most ever highest funding in the 40 years of the bi-annual event! Bedpush is a proud tradition in the College of AgBio with many Sask Ag grads coming out to help!



Farm & Food Care Saskatchewan initiated "Meals from the Farm" on June 2nd. The project aimed to educate students and teachers about food production in the province by providing lunch, snacks, and activities. 6 partner schools were selected in collaboration with Agriculture in the Classroom Saskatchewan, and a total of 1,679 students and staff received a resource bag and hot lunch.





Our farmers work to provide fresh, safe, quality chicken for Canadians. Chicken Farmers of Saskatchewan works with Chicken Farmers of Canada to ensure that the supply of chicken being produced meets the needs of consumers, and that our chicken farms meet specific national animal care and food safety requirements under the National Raised by a Canadian Farmer Program.

We're proud to support Saskatchewan's Team Flasch by making sure they're eating for the win. Sports require high-performance muscles and chicken is packed with lean protein that promotes muscle development and recovery. It is low in carbs, saturated fat, and contains several essential vitamins and minerals needed for a healthy brain and nervous system. Chicken the perfect choice to fuel Team Flasch's quest for gold!



This year's Jim Pattison Children's Hospital Radiothon was a stunning success thanks to the generosity of Saskatchewan people and their commitment to the provincial health care of children and their families. We are pleased to report that **\$760,165** was raised in support of lifesaving care at Jim Pattison Children's Hospital in only two short days! Our sincere gratitude goes out to everyone who helped make this year's event possible, including our presenting sponsor CIBC Wood Gundy, and matching sponsor Gord & Barb Broda of Prince Albert.

On November 8 & 9, we shared the inspirational stories of **47** patient families from **20** different communities across Saskatchewan, and celebrated the incredible work of our specialized doctors and medical teams.

Thanks to Information Services Corporation who came on as our social media sponsor, we were able to enhance the virtual aspects of Radiothon through digital communications and engagement and saw a significant increase in video likes and shares. The post with the highest engagement and reach was a video showcasing the story of Benjamin from Regina, which reached **95,317** people and had **2,508** engagements. Our Miracle Stories collectively had a reach of **319,562!**

While we were not able to host a live-on-site event again this year due to health restrictions, we were able to bring sponsors and volunteers back to answer phones on the CP Sunshine Line and create a presence outside of the hospital with the U of S Huskies campaigning along College Drive, holding signage and collecting donations. We look forward to bringing the full event back to JPCH next year once restrictions have been lifted.

Seven media partners across the province participated, including Harvard Broadcasting (Regina, Yorkton, Saskatoon), Pattison Broadcasting (Prince Albert, North Battleford, Melfort), Saskatoon Media Group, Rawlco Radio (Saskatoon & Regina), Golden West Radio (Moose Jaw, Weyburn, Kindersley, Swift Current, Humboldt), Cat Country (Assiniboia) and Missinipi Broadcasting Corporation (provincial).

Funds raised from this year's event will enhance critical care by purchasing new tools for Pediatric Surgery such as a Sonopet machine and ENT equipment to ensure surgeons have a high level of precision and reduced complications while performing delicate surgeries, new Halo equipment for scoliosis patients to keep children off the waitlist and into treatment sooner, and a PrisMax CRRT Machine for the PICU to help save the lives of our sickest and youngest patients.

Thank you to Saskatchewan donors,
sponsors and volunteers who continue to believe
in the good work of our Foundation
and our valued provincial medical teams.

Thank you to our sponsors and media partners:



THANK YOU
SASKATCHEWAN!

Your generosity raised **\$760,165**
for our province's children and families.

Presented by: **CIBC**
CIBC PRIVATE WEALTH
WOOD GUNDY

Matching Sponsor: **Gord & Barb Broda**

CP **ISC**

Affinity **SaskTel** **GBC** **BLUE CROSS**

save on foods **VITERRA** **Crescent Point**

Chicken Farmers of Saskatchewan **ENBRIDGE** **GMR** **SCHAAN HEALTHCARE** **SRF**

Meridian Surveys **Jump.ca** **CommAlert**

AIR CANADA FOUNDATION **HARVARD MEDIA** **Canadian Tire Saskatchewan**

Play 921 620 CKRM 104.9 The Wolf
GX94 Fox FM 96.3 CRUZ FM

Pattison Media
Power 99 101.5 Beach Radio 900 CKBI 1050 CJNB Q98
93.3 The Rock 750 Beach Radio 105 CJVR 102.3 CJNS

Huber Radio Ltd: **Missinipi Broadcasting:**
Cat Country 98.1 MBC Radio

Golden West: **Rawlco Radio:** **Saskatoon Media Group:**
800 CHAB 107.5 Bolt FM C95 650 CKOM 600 CJWW
Country 104.9 The Eagle 94.1 AM 1190

JIM PATTISON CHILDREN'S HOSPITAL FOUNDATION

DONATE NOW: pattisonchildrens.ca

CHICKEN FARMERS OF SASKATCHEWAN

ALLIES IN SAVING LIVES

Dear Chicken Farmers of Saskatchewan,

On behalf of everyone at STARS, thank you for making this year's Critical Care on the Air Radiothon in Saskatchewan, presented by BHP on April 13th, and presented by GMS on April 14th, a huge success! With your help, we raised more than \$400,000 for STARS operations across Saskatchewan!

During the time on air, we heard countless stories from the STARS crew, our Very Important Patients, and community allies. Their experiences are vital reminders of the importance of access to rapid, critical care in Saskatchewan.

After the past two years of uncertainty, we are beginning to see events pick up once again. As a non-profit, STARS relies heavily on these fundraising events to remain operational across the Prairies. We are so excited to engage with incredible allies like you as we continue to navigate the everchanging landscape.

Our success has been grounded in partnerships with our allies across the Prairies. As a sponsor of this year's event, Chicken Farmers of Saskatchewan plays a significant role in STARS' ability to be there when patients need us most. Your support helped STARS carry out 1,075 missions from our two Saskatchewan bases in the past year.

We are so grateful for your commitment to our fight for life. It's only together that we can put the right tools in the hands of the best talent. This doesn't just save time, it saves lives. With you by our side, we are all STARS.

Sincerely,
Terri Strunk
Chief Fundraising & Brand Officer
STARS



NOURISHING FAMILIES WITH OUR HIGH-QUALITY CHICKEN FROM SASKATCHEWAN



At Chicken Farmers of Saskatchewan, our farmers are deeply committed to ensuring the safety and quality of the food they provide to our communities. That's why we are proud to support organizations that share this mission, such as Saskatoon Food Bank and Regina Food Bank.

We are honored to contribute \$10,000 to Saskatoon Food Bank's annual Stuff the Bus campaign and \$5,000 to Regina Food Bank, reflecting our belief in the importance of their services in promoting food security and access to nutritious food for all.

Our support is a testament to our commitment to building stronger and more resilient communities, and we look forward to continuing to work together towards a brighter future for all.

Saskatoon Food Bank Stuff the Bus and Regina Food Bank



Chicken
Farmers
of Saskatchewan

HIGHLIGHTS OF

2022

RAISING CHICKENS, BUILDING COMMUNITIES: SASKATCHEWAN CHICKEN FARMERS MAKING A DIFFERENCE



Featuring a range of credible supply management and agriculture experts, the Farm Hub speaker series educated and entertained attendees on issues facing Canada's agriculture sector.

Thanks to the supply management system, Canadian dairy, poultry and egg farmers as they have a strong foundation that allows them to invest in their operations, and empower the next generation of agricultural leaders.



Federation of Canadian Municipalities Conference in Regina, SK



The Canadian Culinary Federation Conference 2022 promises to bring Chefs together once again with its lineup of competitions, presentations, tastings, information sessions and celebratory events. After navigating through difficult times, this conference offers a reunion for these culinary professionals.

Culinary Federation in Saskatoon, SK

PROUDLY RAISING CHICKENS IN THE HEARTLAND OF CANADA!



As Canadians we are blessed with a supply managed system that ensures the supply of food. The Outstanding Young Farmer Program started its program in 1980, to recognize and celebrate the success of our young farmers between the ages of 18 and 39. The renewed energy and fresh ideas that they bring are essential to the sustainability of Canadian agriculture.

ChickenSask with Hon. David Marit Provincial Minister of Agriculture at the Saskatchewan's Outstanding Young Farmers Honoree Banquet.

Let's all celebrate and recognize progress and excellence in Canadian Agriculture.

Saskatchewan's Outstanding Young Farmers in Regina, SK

AgExperience 2022 was a thrilling day of discovering the world of agriculture! Participants had the opportunity to engage with and learn about various aspects of farming, including livestock and animal care, food production, and the agriculture industry in Saskatchewan through hands-on, educational activities.

Students delved into subjects such as Canola, Sheep, Broiler Chicken, Turkey Auctioneers, Stock Dogs, and more!



AgExperience 2022 in Saskatoon, SK

COMING TOGETHER TO #CELEBRATEAG



Farm & Food Care Saskatchewan was proud to lead the charge for Agriculture Month in October with the theme of #CelebrateAg. The focus was on #MealsFromtheFarm, which celebrated the amazing food produced by Saskatchewan farmers and highlighted the meals shared during harvest time.

To kick off the celebration, Farm & Food Care partnered with the Chicken Farmers of Saskatchewan and held a Tandoori chicken lunch at the Saskatoon Friendship Inn.

The organization also encouraged others to donate to local food banks and community kitchens to spread the joy of #MealsFromtheFarm.

Meals from the Farm at the Saskatoon Friendship Inn, SK



ChickenSask partnered with STARS Ambulance at the 2022 Agribition. This exciting collaboration combines our love for the agriculture industry with a commitment to supporting critical care services in our communities.

In addition to our partnership with STARS, we have also joined forces with Ag in the Classroom and the talented Tiffany Martinka and her children. This collaboration allows us to educate students about the Saskatchewan chicken industry, from what chickens eat to the various types of grains grown in the region.

We believe it is essential to inspire and educate the next generation about the important role of agriculture in our communities.

Agribition 2022 in Regina, SK

CLUCK CLASSIC 2022

THE 12TH ANNUAL GOLF TOURNAMENT



THANK YOU TO OUR SPONSORS
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**FOLLOW US ON
YOUR FAVORITE
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SITES. #chickensask**



Raised by a
CANADIAN FARMER | *Élevé par un*
PRODUCTEUR CANADIEN



 **Chicken
Farmers
of Saskatchewan**



@CHICKENSASK





2022 REPORT TO PROVINCES

Production

CFC established six allocations in 2022 for periods A-176 to A-181. Allocations in 2022 were set with relative ease, compared to the two previous years when COVID-19 and its impact on the Canadian chicken market dominated allocation discussions and necessitated frequent adjustments.

The allocation for period A-176 (May 8-July 2, 2022) was set in early February at 3½% above base, which represented significant increases compared to domestic production in the corresponding weeks of 2021 and 2020, and a 6% increase versus the same timeframe in 2019.

The allocation for the following period, A-177 (July 3- August 27, 2022), was also set at 3½% above base, about 4% higher than domestic production during the same weeks of 2021 and almost 18% higher than domestic production in the corresponding weeks of 2020 when allocation and production reductions were the most pronounced. Compared to the same weeks of 2019, the allocated volume represented a 9% increase.

For period A-178 (August 28-October 22, 2022), the allocation was bumped up to 4½% above base, 2%, 9%, and 7% higher than domestic production in the equivalent weeks of 2021, 2020, and 2019.

The A-179 (October 23 – December 17, 2022) allocation was established at 6½% above base, close to domestic production in the same weeks of 2021 and about 6% and 4% higher compared to 2020 and 2019.

The second-last allocation that was set in 2022 was for allocation period A-180, covering the December 18, 2022 to February 11, 2023 timeframe. The allocation for this period was also set at 6½% above base. For this period, the volume represented increases of 3%, 6% and 7% relative to domestic production in the same weeks of 2021, 2020 and 2019.

The board set the base allocations for the A-181 to A-186 block of periods in late October. At the same time, the board established the medium-term growth target for this block of periods at +3¼% relative to the base allocation for these periods.

The allocation for A-181 (February 12 – April 8, 2023) was set at a much more modest +1% versus the base allocation but still represented substantial increases relative to domestic production in the corresponding weeks of 2022, 2021 and 2019 at +3%, +11% and +6%, respectively.

The healthy over-base increases for allocations set in 2022 were reflective of strong market conditions during the year. Unfortunately, actual production in several periods was significantly lower than the allocated volumes due to a challenging hatching egg and chick supply shortage. While production in period A-174 was 3.3 Mkg evis (1.6%) higher than what was allocated, production in the next four periods was substantially less than the allocated volumes. Production in periods A-175 to A-178 came in at 21 Mkg evis (2.5%) below allocation. Hatching egg and chick supplies improved towards the end of the year and production in the last period of 2022, period A-179, was close to the allocated amount.

Market Information Working Group

Following the establishment of a Market Information Working Group (MIWG) in late 2021, work began in April 2022 and the working group released its first report for the allocation setting of period A-178. The working group met a total of five times and issued five reports in 2022.

Brand

A consumer survey conducted in 2021 regarding CFC's marketing and advertising resulted in the creation of a new brand statement for 2022, with a focus on chicken's versatility: Different Day, Different Dish. This created new and exciting messaging opportunities for the brand and was included in eight new commercials in French and English for both TV and video platforms.

2022 also saw the Raised by a Canadian Farmer brand partner with retailers such as Bar Burrito, FreshHouse Foods, and Opportunity Traders. Anticipated new signees for early 2023 include Scores, Mary Brown's, and 7-11.

Consumer Research

The Usage and Attitude study with Canadian consumers was completed this year, beginning with a series of focus groups, and leading up to a full, quantitative study that examines how people think about chicken, how they use it, and what trends are emerging.

Among the positive results:

- Chicken is eaten more frequently than other proteins:
 - 100 percent of respondents say they eat chicken.
 - Of those respondents, they eat chicken 2.3 times per week.
- 96% say it's important that their chicken is raised in Canada.

International Trade

WTO

The World Trade Organization (WTO) was finally able to proceed with the 12th Ministerial Conference (MC12), originally scheduled for December 2020 and November 2021, both postponed due to COVID-19 restrictions.

From June 12 to 17, 2022, trade ministers convened in Geneva to try to resolve some of the longstanding trade issues and address new ones that emerged from recent global developments. As a result of the COVID-19 pandemic, WTO members agreed on some flexibilities pertaining to COVID-19 vaccines intellectual property rights. They also entertained discussions on food security after witnessing countries imposing export restrictions to attempt at reducing their domestic food inflation or food insecurity.

CFC representatives Luce Bélanger, Ray Nickel, and Yves Ruel participated in the WTO Public Forum held in Geneva, Switzerland, from September 27 to 30. The 4-day forum covered a variety of trade policy matters, and presentations were made by representatives from around the world. Food insecurity, sustainability, and climate change adaption and mitigation were major topics during the 2022 forum. While there were increasingly more voices advocating for the inclusion of sustainability concepts into trade policies to avoid allowing unfair advantages to countries that do not respect sustainable environmental goals, challenges remained on how to best implement these concepts into trade agreements going forward. The importance of a reliable dispute resolution process was also discussed. Along with colleagues from SM5 and CFA, CFC representatives also had the opportunity to be part of numerous meetings with delegations from around the world including the United States, Norway, Switzerland, the United Kingdom, the European Union and Cameroon.

Bilateral and Regional Trade

Canada continued to be active on both bilateral and regional trade negotiations in order to continue to diversify its markets. Negotiations with the United Kingdom (UK) were initiated to replace the Canada-UK Trade Continuity Agreement, the transitional trade agreement that was put in place following the UK's departure from the European Union.

Ongoing talks with India, Indonesia, ASEAN countries (Brunei Darussalam, Cambodia, Indonesia, Lao PDR, Malaysia, Myanmar, the Philippines, Singapore, Thailand, and Vietnam) and Mercosur (Brazil, Argentina, Paraguay, and Uruguay) also continued during 2022, as well as UK accession talks to the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). No agreements were reached during 2022 with any countries or regional groups in the very diversified trade agenda, and the most concerning for the Canadian chicken sector remained Mercosur, which includes Brazil, the world largest exporter of chicken.

CPTPP continued its expansion in 2022 with two signatory members who ratified the agreement and new countries signaling their interest to join the group. Malaysia and Chile have ratified the CPTPP, leaving only Brunei Darussalam as the signatory member left to finalize ratification. The ratification from Chile—entering into force in February 2023—will have implications for the Canadian chicken sector, as they can fill the CPTPP TRQ, which has been underfilled since the implementation of the agreement. In addition to the current CPTPP accession talks with UK, China, Taiwan, Ecuador and Costa Rica and Uruguay have also formally requested to join the agreement. The UK was the only party to have begun the formal accession process in 2022.

As always, CFC does not oppose Canada engaging in trade negotiations as long as it maintains its tariff rate quota and over-quota tariffs at current levels, as these are vital to the integrity of supply management's import control pillar.

Poultry and Egg On-Farm Investment Program (PEFIP)

In the fall of 2021, registration began for Agriculture and Agri-Food Canada's \$347.3 million Poultry and Egg On-Farm Investment Program (PEFIP), which was put in place to assist Canadian poultry and egg producers in adjusting to the market access concessions made during the negotiation of the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). The online application process for the Poultry and Egg On-Farm Investment Program is still open and program funds will be allocated over a period of 10 years. If they haven't already, eligible farmers are invited to complete an application on the Agriculture and Agri-Food (AAFC) website to apply for Poultry and Egg On-Farm Investment Program funding.

CUSMA

Chicken Farmers of Canada, Egg Farmers of Canada, Turkey Farmers of Canada, and the Canadian Hatching Egg Producers welcomed the federal government's November 2022 announcement addressing the market access impact of the Canada-United States-Mexico Agreement (CUSMA). This was the final piece of a process that began in 2017 when the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) was announced. Farmers wanted to see a focus on investments that improve farm productivity and sustainability and requested for CUSMA mitigation funds to be added to the existing CPTPP-related Poultry and Egg Farm Investment Program (PEFIP). As a result, the program adjusted eligible investment amounts for each farmer.

Ukraine Goods Remission Order

The Tariff Remission Order for Ukraine was implemented on June 9, 2022, for one year. The order implied the suspension of all Tariff Rate Quota provisions, meaning unlimited imports, including chicken, could come into Canada from Ukraine duty-free during that period. At the time of the Order, Ukraine was not on the CFIA list of eligible countries for importation of meat products into Canada, but later in the summer, we learned that CFIA was in the process of approving three Ukrainian chicken processing plants. This meant that Ukraine could soon be in a position to export chicken to Canada, therefore creating a breach in Canada's import control for chicken and potential market disruptions due to the unlimited nature of the imports. Despite numerous discussions between CFC representatives and government officials, including a study by the House of Commons Standing Committee on Agriculture and Agri-Food on the issue, the CFIA issued an Official Meat Inspection Certificate for chicken from Ukraine on December 1, 2022. The first export certificate was issued by Ukraine on December 28, 2022. CFC has asked the government to pay a close attention to the level of imports and to not renew the Tariff Remission Order after its expiry on June 9, 2023.

Avian Influenza

The avian influenza (AI) outbreak which began in 2022 was the largest ever seen in Canada and had significant impacts on the Canadian poultry sector and its people.

At the end of 2022 over 270 farms were confirmed with the virus, spanning nine provinces. Approximately 65% of those farms were commercial premises, and over 6 million birds were affected.

Across the country, the entire sector stepped up to manage the disease response – adding this work to their already busy day jobs. The dedication and efforts of all involved was remarkable, appreciated, and paramount to keeping the entire Canadian poultry sector functioning. Farmers in particular went above and beyond by heightening their biosecurity on-farm to protect not only their flocks, but those of their neighbours, and the sector as a whole. Farms in affected areas limited movements on and off their farm, ensured vehicles entering the farm were washed and disinfected, enhanced barn cleaning, disinfection, and mortality management, and ensured all family members and staff were aware of the enhanced protocols.

Chicken Farmers of Canada worked closely with partners in the National Poultry Group to play a coordinating role in the response from the national perspective, remaining in constant communication with both government and industry partners to facilitate and optimize the outbreak response.

Being a reportable disease, the federal government played the leading role in the avian influenza response, with hundreds of their staff being redeployed to help with the disease management efforts in different provinces. CFC is grateful to our partners in government who have been involved, and for the productive and regular dialogue that has been facilitated through the national board offices.

Young Farmers Program

2022 saw us say farewell to the 2020-2022 cohort of the Chicken Farmers of Canada Young Farmers Program – Marika Lemieux, Amy VanderHeide, and Taylen Van den Driessche. This fantastic group of Young Farmers had their program extended multiple times due to the pandemic. The past year showed a bit more normalcy with a few different events taking place for our Young Farmers, some virtually and others in person.

The year started off virtually with the Young Farmers meeting the with Canadian Agriculture Youth Council. The group was able to discuss the challenges young farmers face in the sector, including succession planning, planning, building equity as a young farmer and mental health, accessing funds and labour shortages.

The Young Farmers finally met in person again to participate in CFC's Annual Lobby Day in May, meeting with several different MPs and Senators from their home provinces. The Young Farmers then travelled to PEI in July to attend CFC's Summer Meeting, observed the Board meeting, and also took part in social activities. In October, Taylen Van Den Driessche joined

CFC at the FINA Swimming World Cup, giving spectators and visitors from across the country a chance to meet a chicken farmer and learn about what happens on the farm.

CFC continues to see the value in the Young Farmers Program as it builds leaders and succession in the sector. Program alums Tiffany Martinka and Amy VanderHeide now sit as representatives on their provincial boards. We look forward to welcoming the new cohort of Young Farmers in 2023!

Swimming Canada

This year marked CFC's 9th year of partnership with Swimming Canada.

The Pool Peeps continued to be a hit throughout 2022, as they were provided to athletes at the 2022 Bell Swimming Trials in April, the 2022 Speedo Masters Championships in May, and finally the Speedo Junior and Senior Championships in July!

Later in the year, CFC was approached by Swimming Canada to sponsor the 2022 FINA Swimming World Cup at the Toronto Pan Am Center. The FINA Swimming World Cup is composed of three meets, with the second-leg of the tournament held in Toronto, Ontario on October 28-30 (with the 1st and 3rd in Germany and USA, respectively). This was the first time Canada hosted the meet since 1988. Chicken Farmers of Canada attended the event and was proud to be the only domestic sponsor present. We had a booth, and the Wheel of Chicken set up at the event to talk to the athletes and spectators in attendance, along with the opportunity to win a branded rally towel.

CFC Lobby Days

Chicken Farmers of Canada's representatives from across the country travelled to Ottawa for our Annual Lobby Day on May 17th, 2022, and the Fall Lobby Day on November 15th, 2022. CFC representatives met with Parliamentarians to discuss issues impacting the chicken sector and Canadian farmers.

At our annual, spring Lobby Day, CFC representatives spoke to a variety of topics such as supply management, trade agreements, spent fowl, labour shortages, avian influenza, and sustainability. CFC also hosted a reception the following evening for Parliamentarians, political staffers, and industry members at the Metropolitan Brasserie in downtown Ottawa. The evening allowed for continued conversation on the importance of the chicken sector.

Later in the year, CFC representatives were back in Ottawa for our Fall Lobby Day to meet with urban Parliamentarians and discuss issues like food safety, food security and food production. In the evening, CFC hosted a reception for all Parliamentarians and invited guests to showcase our commitment to community. Highlighting our strong partnerships, Swimming Canada and Ottawa Food Bank were both featured at the reception. Special guest Paralympian Camille Bérubé was also in attendance!

FINANCIAL REPORTS



CFS & SCIDF 2023 COMBINED BUDGET

Chicken Farmers of Saskatchewan

	2023 BUDGET		
	TOTAL	CFS	SCIDF
REVENUE			
Levies Revenue	1,152,000.00	1,152,000.00	0.00
Less: Levies Paid To CFC	-400,000.00	-400,000.00	0.00
OFFSP	5,000.00	5,000.00	0.00
Monetary Enforcement	0.00	0.00	0.00
Quota Transfer Fee	3,500.00	3,500.00	0.00
License Revenue	15,000.00	15,000.00	0.00
Sponsorship & other revenue	15,000.00	15,000.00	0.00
AAIP Program - SCIDF	0.00	0.00	0.00
SCIDF Investment	585,000.00	0.00	585,000.00
TOTAL REVENUE	1,375,500.00	790,500.00	585,000.00
EXPENSE			
CFS EXPENSES			
Administration Salaries	300,000.00	240,000.00	60,000.00
Administration Benefits	61,375.00	49,100.00	12,275.00
Advertising And Promotion	15,000.00	15,000.00	0.00
Amortization	11,500.00	9,200.00	2,300.00
Audit Fees	11,000.00	8,800.00	2,200.00
Bank Charges & Interest	-6,000.00	-4,800.00	-1,200.00
CFS - PPW Mgmt Fees	8,500.00	8,500.00	0.00
Building Rent/Condo Fees	10,000.00	6,000.00	4,000.00
Condo Property Taxes	11,000.00	8,800.00	2,200.00
Information Technology	100,000.00	80,000.00	20,000.00
Consultant Fees	25,000.00	20,000.00	5,000.00
Director - Per diems & Stipends	106,200.00	106,200.00	0.00
Director - Travel & Meals	32,000.00	32,000.00	0.00
Dues & Subscriptions	2,500.00	2,000.00	500.00
Insurance	13,000.00	10,400.00	2,600.00
Legal Fees	50,000.00	40,000.00	10,000.00
Management - Travel & Meals	26,000.00	20,800.00	5,200.00
Meetings & Events	36,000.00	28,800.00	7,200.00
Outside Services & Miscellaneous	4,500.00	3,600.00	900.00
Repairs/Maintenance/Security	6,000.00	4,800.00	1,200.00
Stationary/Supplies/Postage	10,000.00	8,000.00	2,000.00
OFFSP Expense	50,000.00	40,000.00	10,000.00
Telephone	11,500.00	9,200.00	2,300.00
Training	15,000.00	12,000.00	3,000.00
Utilities	3,000.00	2,400.00	600.00
TOTAL Expenses	\$952,075.00	\$761,660.00	\$190,415.00
SCIDF EXPENSES			
SCIDF - PPW Mgmt Fees	105,000.00	0.00	105,000.00
SCIDF - Per diems & Stipends	31,200.00	0.00	31,200.00
SCIDF - Travel & Meals	4,500.00	0.00	4,500.00
SCIDF Poultry Extension	80,000.00	0.00	80,000.00
SCIDF Community Support Initiatives	117,000.00	0.00	117,000.00
SCIDF Industry Development	31,000.00	0.00	31,000.00
SCIDF Research Funding	149,000.00	0.00	149,000.00
SCIDF Promotions	58,000.00	0.00	58,000.00
SCIDF Scholarships	6,000.00	0.00	6,000.00
TOTAL SCIDF EXPENSES	581,700.00	0.00	581,700.00
TOTAL EXPENSES	1,533,775.00	761,660.00	772,115.00
NET INCOME	-158,275.00	28,840.00	-187,115.00

